

APPENDIX A-CBC Blade Server-"Tender" analysis**Wholelife Cost(70%)**

Supplier	Equipment Cost	Del/Install/Config/ Training Costs	Warranty Costs	Total Cost	Within 50% of lowest Bid	Basic Price Mark(30%)	Relative Price Mark(40%)	Total Section Marks Awarded	Valid?
Supplier1	£757,320.00	£24,312.00	£120,645.00	£902,277.00	N	0	26.3	26.3	N-3GHz bid not 3.1GHz Processors quoted
Supplier2	£684,290.87	£10,000.00	£58,352.47	£752,643.34	Y	30	31.7	61.7	Y
Supplier3	£646,072.70	£28,050.00	£0.00	£674,122.70	Y	30	34.6	64.6	Y
Supplier4	£472,800.00	£18,900.00	£32,859.00	£524,559.00	Y	30	40.0	70.0	N-3GHz bid not 3.1GHz Processors quoted (No offsite Training)
Supplier5	£705,399.48	£12,600.00	£58,365.54	£776,365.02	Y	30	30.8	60.8	N-3GHz bid not 3.1GHz Processors quoted
Supplier6	£529,847.20	£13,754.00	£43,213.99	£586,815.19	Y	30	37.7	67.7	N-3GHz bid not 3.1GHz Processors quoted + No Training allowance
Supplier7				£1,099,106.00	N	0	19.1	19.1	N-3GHz bid not 3.1GHz Processors quoted
Supplier8	£724,162.50	£3,150.00	£64,077.00	£791,389.50	N	0	30.3	30.3	N-3GHz bid not 3.1GHz Processors quoted
			Min Tender	£524,559.00					
			Min/Max Diff	£1,099,106.00					

Delivery & Fitness for**Purpose(30%)-Officer1****Marks**

Supplier	(10Marks) Solution Quality	(10Marks) Training Proposals	(5Marks) Install Proposals	(5Marks) Gen Tender Qual	Total Section Marks Awarded
Supplier1	2	0	1	0	3
Supplier2	8	10	3	5	26
Supplier3	8	0	3	4	15
Supplier4	5	3	0	0	8
Supplier5	5	1	1	0	7
Supplier6	5	2	3	0	10
Supplier7	8	10	4	5	27
Supplier8	5	3	1	0	9

Delivery & Fitness for**Purpose(30%)-Officer2****Marks**

Supplier	(10Marks) Solution Quality	(10Marks) Training Proposals	(5Marks) Install Proposals	(5Marks) Gen Tender Qual	Total Section Marks Awarded
Supplier1	5	0	1	1	7
Supplier2	8	10	3	5	26
Supplier3	7	3	4	4	18
Supplier4	5	2	0	0	7
Supplier5	5	1	1	0	7
Supplier6	7	1	2	0	10
Supplier7	6	5	3	3	17
Supplier8	4	3	1	0	8

Totals(100%)

Supplier	Total
Supplier1	31.3
Supplier2	87.7
Supplier3	81.1
Supplier4	77.5
Supplier5	67.8
Supplier6	77.7
Supplier7	41.1

Supplier 8	38.8	
Supplier 9 excluded as not a proper response (£651		,795.00)